

VE CASE STUDY HOSPITALITY

Contractor Delivers On Time and Under Budget

National hotel franchise was constructing a new property and specs called for 13,500 square feet of commercially rated tile for bathrooms that included 4,200 linear feet of bullnose. Because the project was over budget, the property owners were looking for a cost effective alternative.

THE CHALLENGE

The property owner tasked the general contractor to find a less expensive alternative for the specified tile. Because the project was also behind schedule, the material needed to be delivered to the job site in 3 weeks. Because budget and time frame were the most important factors, the owners were flexible on the exact look of the product.



13,000 sf <small>Project Size</small>	\$4.25 sf <small>6" x 24" Tile</small>	\$6.97 ea <small>4,200 LF of Bullnose</small>	3 Weeks <small>On Site Deadline</small>
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THE SOLUTION

Through South Cypress' network of factory relationships, we were able to identify an overstock opportunity for a commercially rated product that, although having a different finish was still an acceptable aesthetic for the project. We had a bullnose custom fabricated to match. This solution delivered on time and offered significant cost savings to the property owner.



13,000 sf <small>Plank Size</small>	\$1.79 sf <small>6" x 24" Tile</small>	\$3.49 ea <small>4,200 LF of Bullnose</small>	On Time <small>Stateside Inventory</small>
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THE RESULTS

3 Hours <small>Client Time Invested</small>	3 Weeks <small>Delivered to Jobsite</small>	\$40,518 <small>Total amount saved</small>
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Have a Value Engineering (VE) Opportunity?
 We can provide options in 24 hrs.

Contact Us

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